## 630 REAL ESTATE PROFILES



### RYAN HILL GROUP

The Ryan Hill Group of Century 21 Affiliated, led by luxury REALTOR® and team Managing Broker Teresa Ryan is one of Naperville's top teams of professional agents serving home buyers and sellers in Chicago's Western Suburbs.

"For more than 20 years, we have helped people find their dream home or to sell their home. What distinguishes us is not only our passion for doing a great job for our clients, but also our best-in-class marketing. Buying or selling your home is an important endeavor and our team makes the process as easy as possible. Experience has taught us a unique empathy with clients. Real Estate is both an art and a science. It is analytical and emotional. We're known for our deep level of expertise, and we provide sound advice. Our professional approach, experience and extraordinary marketing and research positions our clients' properties for maximum visibility," says Ryan.

Our home-selling clients enjoy our Dynamic Marketing Program to ensure the best possible offer:

- · Professional staging
- · Aerial drone video
- · Social media marketing
- 3D interactive video tour
- We're a Zillow Premier Team!
- Over 30 high-definition photos
- Brochures, direct mail, and magazine ads

We help sell homes and assist our clients in the purchase of their next home. A portion of every closing is given back to the community. Our Dream Home Finder Program has attracted hundreds of interested home buyers who enjoy VIP access to homes for sale before they are listed on the MLS (open market). Call us at 630-276-7575 or visit www.RyanHillGroup.com today.





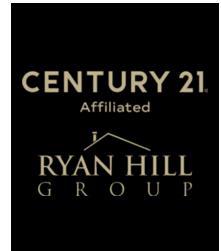




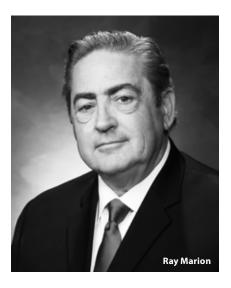


















## KIM LAWLER & KATIE MINOTT

@PROPERTIES

Real Estate Brokers with passionate commitments to their community, Kim and Katie are driven to make sure that each client and friend LOVES WHERE THEY LIVE.

Their business is based on the perfect blend of their backgrounds and personalities: Community Trust, Savvy Negations, Innovative Marketing, Up to Date Market Data and Experience.

#### Recognition and Awards Include:

- Ranked #17 in the State of Illinois Real Estate Agents on Social Media
- Most Innovative Property Marketing Award
- Community Service Award
- Top Performers Award
- · Featured in Top Agent Magazine
- · New Construction Sales Leader Award
- Midwest Division High-Volume Sales Leader

The awards aren't the reason you should work with Kim and Katie. The awards are symbolic of the hard work and dedication they put into each client's journey. From helping navigate the nuances of historic homes to advising on location and selections for new construction, their industry and personal experience makes a difference.

Kim and Katie would love the opportunity to meet with you and share their fresh ideas on marketing properties and finding hidden gems. Reach out today to learn about the difference Kim and Katie can make for your real estate dreams.







### **PENNY O'BRIEN**

BROKER ASSOCIATE
BAIRD & WARNER NAPERVILLE

If there's one word that consistently comes to mind regarding Baird & Warner agent Penny O'Brien, its "hustle!" In a recent review, a client of Penny's wrote, "Bottom line, we got the house because our Realtor was better than theirs!" With more than 160+ Zillow reviews, Penny is the topranked individual agent in Naperville.

Penny is a creative and aggressive marketing strategist, a certified stager and seller representative specialist. Penny strongly believes in professional staging and offers it as a complimentary service to her clients.

Penny notes that her secret to success is listening to her clients well, molding her approach to suit their needs, and communicating with them in the way they prefer, noting that "real estate is a personality-driven business."

Penny is a certified Real Estate Negotiation Expert, landing the best price and terms for each client; and, in multiple offer situations, her broad negotiation experience helps win the home!







### **JOE PIRAINO**

BAIRD & WARNER

As a local real estate expert I provide home buyers and sellers with professional, responsive, and attentive real estate services. I enjoy getting to know my clients' needs and working together to get the best results.

As a resident of the Naperville and Oswego area for over 15 years I've always had a passion for real estate and helping people. I started in real estate because I knew I had a unique perspective in value and marketing that I could use to the benefit of my clients. It has worked much better that I ever thought it would.

I am extremely grateful for the support from friends, family, and the community as I have built my real estate business. One of the exciting things I get to do every day is learn about each of my clients and build a connection in the community. This has been a special process and I'm excited to continue to grow.

At Baird & Warner, we've always focused on what was best for our clients and our Chicagoland community. Finding easier ways to turn the American dream of home ownership into reality has been part of our DNA from the start. It also guides us into the future.

I've always believed that the process of purchasing, selling, or building your home should be a fun and enjoyable process. Let's work to accomplish that process together. Give me a call, text or email. I'm here to help.





# PHOTOGRAPHY BY EMILY CUMMMINGS



### **MARY & BILL WHITE**

BAIRD & WARNER NAPERVILLE

Bill White Homes: the "and Mary" is silent in the name, but very much present in the key to the team's success! Bill and Mary are high school sweethearts, having met in 1970 at St. Francis High School in Wheaton. They wed following their graduations from University of Illinois and St. Mary's College, have been married 43 years and working together for 35.

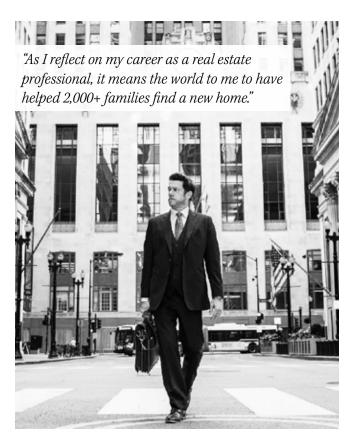
Bill is a born salesman, starting his career in luggage and leather goods. After years on the road, Bill felt it was time to better pursue his most important job: fatherhood. Bill joined First United Realtors in Naperville and Bill White Homes was created.

In the early 1980s of Bill White Homes, real estate was good old fashioned hard work; the backbone of Bill White Homes today. To see new listings, Bill woke up early and drove around Naperville looking for new signs. MLS sheets were bound in a book, updated bi-monthly and shared among the office. Offers were handled at the kitchen table, between buyer, seller, and their brokers, with a pen and handshake. Laptops make work more efficient today, but Bill and Mary still work just as hard. Amidst growing their business into one of the top-five Naperville brokerage teams, Bill and Mary raised three children: Maggie, Bill Jr. and Bridget—and the whole family still lives within a twenty-five-minute drive!

The final principle of business was discovered during a trip to Ireland. In Ireland, when a contract is pending, a "Sale Agreed®" sign is used. The sentiment behind Sale Agreed® perfectly indicates the service and excitement Bill and Mary feel for every client.







### **DAN FIRKS**

REALTOR | PRINCIPAL BROKER

As the founder and CEO of the Dan Firks Team at Compass Real Estate in Naperville, Dan has led an impressive client-focused career totaling over \$300 million in volume. He has a proven track record of helping clients buy and sell homes that he knows they will feel happy and comfortable in for many years to come. A longtime resident of Naperville, Dan

will achieve a new milestone this year: Spring 2021 will commemorate his 25-year mark as a real estate agent.

As a founder and team leader, Dan has been committed to helping shape one of the topproducing real estate teams in Illinois. He is driven and instills in others his core values of infinite worth, integrity and excellence. Call Firks 1st®!



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### **APRIL 2021**

The **April issue** of *Naperville* magazine will feature Camp Guides highlighting the top camps, schools and events this summer, which will serve as a resource to our readers as they plan out their perfect season!

For as low as \$250 you can showcase your business to our affluent readers in the western suburbs.

REACH OVER 217,000+ READERS BY PURCHASING SPACE IN OUR 2021 CAMP GUIDE!

### naperville

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