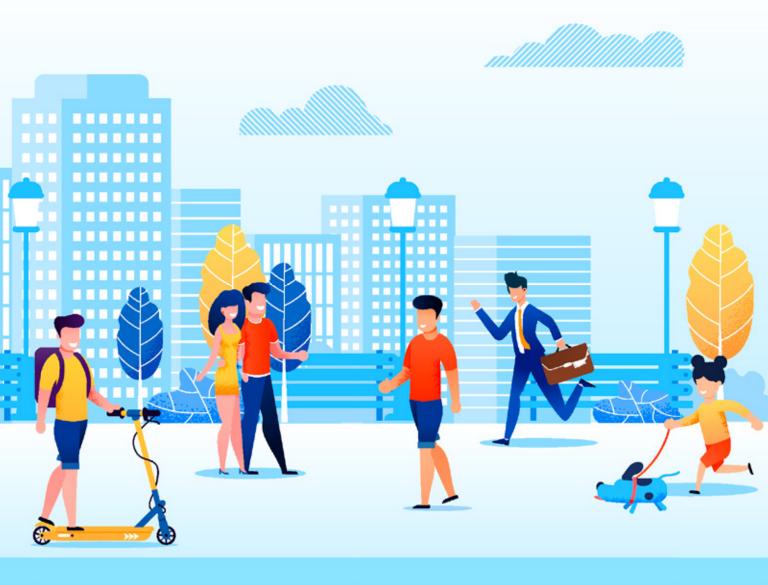
# FACES OF LOCAL BUSINESS





### JILL CLARK

BROKER
BAIRD & WARNER NAPERVILLE

After a 20-year career as a fashion and beauty executive at Estée Lauder and Yves Saint Laurent, Jill Clark is more than familiar with luxury and fine details. While Jill loved the corporate lifestyle of planes, trains and automobiles, she wanted a bit more flexibility in her work schedule. She also had a burning desire to build her own business. Jill loves the quote from MJ in Finding the Game within the Game: "Find what you love doing and then find a way to win at it!" As a college basketball star herself, she always set high goals.

Seventeen years later, Clark has never looked back—even if she does continue to use her fashion-forward and designer skills in the homes she showcases in the marketplace.

"Transferring my expertise in fine details, visuals and textures to the real estate business was a seamless one. I love being different."

Another favorite quote "In order to be irreplaceable, one must always be different." Different by using social media boosting methods to expose property to attract buyers to listings—she has movie tours at all her properties no matter the price point, stages her properties and presents exquisite

luxe brochures—all to tell the best story of the property for buyers.

As a 26-year resident of Naperville, she has lived in White Eagle Golf Club, also a plus to Clark. "I love living in Naperville," she says. "The schools are extraordinary, the downtown area features fine retail shops, restaurants, the library, Riverwalk and so much more. Our park district is one of the best in the country and offers so many events throughout the year. It's truly a magical place to live and raise a family."







# MARINO COSTELLO

SECOND GENERATION PROPRIETOR
COSTELLO JEWELRY COMPANY, SINCE 1979

"Hey my longtime friends, thank you for making us number one again! You still have my word you will find the most unique designs anywhere priced only in such a way a business can when you do everything in house! No bogus going out of business sales, no inflated retail pricing just to give a disingenuous discount, the real deal, always and forever. Thank you for 40 plus years and thank you in advance for the next 40+! God bless!"—Joe Costello

"Thank you for voting us Best Of Naperville all! Costello's is here for you during these strange times, and we are always adapting and evolving to the world around us.

I encourage if you haven't already, to come see what Costello Jewelry is all about.

Have a cup of coffee in our showroom and browse our collection of the finest designs and rarest gemstones. We pride ourselves in 'piece unique' one of one designs that you just will not see anywhere else, from the newly popular Montana Sapphires to exceptionally vivid Tourmaline from Mozambique, and everything in between!"

—Marino Costello





### SHANNON **DREXLER**

OWNER, AMBER WAVES SALON

We at Amber Waves hold ourselves to the highest of standards and have chosen to bring these standards to our clients. As a Full-Service Hair Salon, we continue to strive to bring the best of the best out in each other and our clients everyday!

I opened Amber Waves in 1996 at 26 years of age. Both of my parents had their hands in the hairdressing world of the 60s at one point in their careers. For as long as I can remember, I wanted to become a hairdresser. It's been a dream to share my passion with a tremendous team. They've inspired me to grow and be open to change throughout our 25 years. I'm grateful for my mentors and thank them for supporting me—Denise Provenzano, Geno Stampora, Julie Cassidy, my daughter Magee, and my son Sam.

The long-term growth and success of Amber Waves will continue to depend on our strong ability to attract and retain top talent, maintain our core values, continue philanthropy within the community and provide exceptional service to our clients.

We at Amber Waves pride ourselves on our commitment to succeed within our industry and with you, the guest. Enthusiasm is a state of mind!

Thank you Naperville for the acknowledgment of "Best of Naperville," we couldn't be more grateful!







# **DUCATO**

RELIABLE HOME IMPROVEMENT **OVER 50 YEARS IN NAPERVILLE** 

Reliable is family-owned and operated and has been in business for over 50 years serving Naperville and the western suburbs. As a 'true' traditional family-owned and operated company, they have over 30% of the employees that are made up of Ducato family members. The younger generations are bringing new technology, new design ideas, combined with the same construction quality, that has helped grow the business for the past 5 decades.

One of the center pieces of growth is the 15,000 square foot showroom and design gallery that is open to the public and located in Naperville. The showroom and design gallery is one of the largest in the Chicagoland area. Featuring full-size kitchens, bathrooms and common living spaces. Displays feature the most current trends in design options such as Bluetooth and Green Technology applications.

Success didn't come overnight for Reliable, it has been a consistent effort over 50 years in business, to continually strive to be the best.

Reliable understands what it takes to add asset value to homeowners.

"It's the experience that most customers appreciate from us, when going through home remodeling and we want to make sure our customers get high-quality craftsmanship and design, but also their entire experience is at that same level." Director of Marketing, Christine Ducato.

With cutting-edge design, customer service and high quality construction, Reliable has become one of the top respected home remodeling firms in the western suburbs. They've won the Best of Naperville 'Home Remodeler of the Year' for the past 6 years in a row!

FACES OF **LOCAL BUSINESS** 

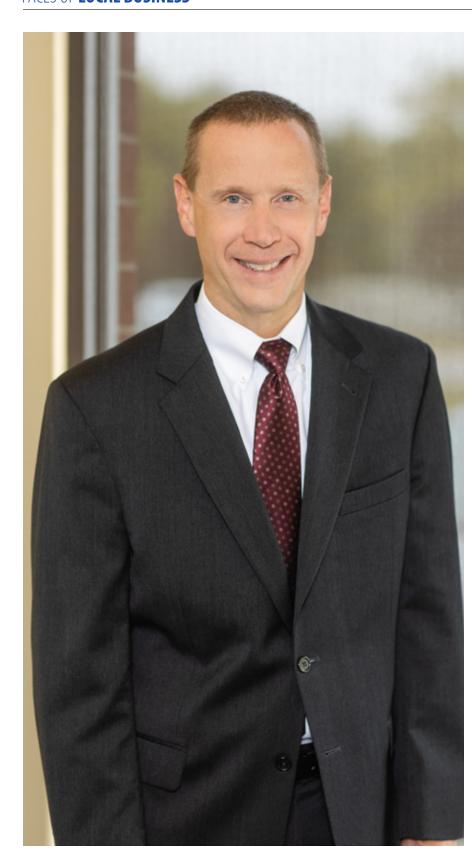
Reliable offers Home Video Consultations free of charge and abides by all CDC guidelines to ensure the safety of their clients and team members.







1300 Ferry Rd, Naperville, IL 60563 | 630-579-6600 | buildreliable.com



#### BILL GILL

BAIRD AND WARNER REAL ESTATE NAPERVILLE — DESIGNATED MANAGING BROKER

Bill Gill has been the Designated Managing Broker in Baird & Warner's Naperville office for the last 13 years and in real estate for over 30 years.

Since 2014, Baird & Warner
Naperville has been the #1 Real
Estate office listing and selling
homes in Naperville and the seven
surrounding communities.

"We are the oldest residential real estate company in the country AND Naperville." Bill said.

"I do not list and sell homes personally. My role is to hire and help our Real Estate Brokers provide the highest level of service to home sellers, home buyers, investors, landlords and tenants. I like that my focus is singular in nature. Our office was so honored to be voted The Best Realty Company in Naperville. My Brokers do such a great job!"

"So... If you need real estate brokerage services, please contact one of my agents. If you are interested in a career in real estate, please call me!"

Bill and his wife Patty live in Naperville and have 5 adult children. Outside of work and family, Bill occupies his time collecting antique vehicles and road racing vintage sports cars.







# BRIAN GOEWEY & MIKE BOMBERGER

BG HOSPITALITY GROUP: GIA MIA | LIVIA ITALIAN EATERY

At the core of a Chef, there is more than just an undeniable passion for food.

I believe success comes from having the gumption to make a dream a reality, thoughtful planning, having entrepreneurial foresight, and building a strong management team.

Over the last 25 years, in transitioning from Chef to Restaurateur, I have been humbled by the degree of planning, foresight, and leadership that is demanded by such a rewarding hospitality business. I opened Fire + Wine with business partners in 2012. In 2015, I ventured out on my own and opened GIA MIA in Wheaton followed by three more locations. The sweet namesake is named after my youngest daughter Gianna.

One of my lifelong mentors and friend, Executive Chef Mike Bomberger has helped me along the way. In 2017, Mike joined our team as Culinary Director as we opened two Livia Italian Eatery locations, further propelling ourselves forward with a transition to a finer take on Italian dining. Livia is named after my oldest daughter.

Working with longtime friend Mike, as well as the rest of the talented team members under BG Hospitality Group, has been an experience akin to growing a family, both pertaining to our colleagues and our guests. "We are thrilled to be on this journey together," says Chef Brian.



Downers Grove | Elmhurst | Geneva | St. Charles | Wheaton | giamiapizzabar.com | liviaitalianeatery.com



# **GRUNYK FAMILY LAW**

YOU DESERVE A DIVORCE WITH DIGNITY

The award-winning team at Grunyk Family Law balances their over 75 years of collective experience with a current and creative approach to family law. A commitment to their clients, and compassion for the Naperville and DuPage community has made this firm a staple of the Fox Valley area. Their strength and success as a firm has been built on two important principles; the strong relationships they establish with their clients and community, and their unyielding commitment to doing what is

right. The Grunyk team believes that every client and case is unique, feeling like they have not won a case unless a client has achieved their goals.

We are a community of families.

We are in this together, we will get through this together.

With a focus on achieving positive outcomes in an amicable fashion, they

prefer to use alternative methods of dispute resolution whenever possible. The compassionate Grunyk Family Law team is ready and available to support you and your family through the divorce process and unique social distance guidelines of our community courts.

The Grunyk Family Law team invites you to follow them on social media @grunkfamilylaw.





# DAN & KEVIN KITTILSEN

DJK CUSTOM HOMES, INC.

DJK Custom Homes is a family owned and operated local custom homebuilder and remodeler. With over 30 years of experience DJK Custom Homes has earned a well-known reputation in the local community for designing and building the most unique and award-winning custom homes that are Sustainable, Healthy, and Efficient for all generations.

Dan and Kim Kittilsen followed their dreams over 32 years ago and opened the doors to DJK Custom Homes, Inc. to design and build the most impeccable custom homes in the community. From its inception, to today, they continue this strong passion along with their son Kevin. With their passion for progression driving the entire team at DJK Custom Homes to build the homes of the future ... today.

"We hope to share our passion for building homes of the future with new homebuyer's and their families throughout the creation and building of their dream home in Naperville, Plainfield, and surrounding communities."

The team at DJK Custom Homes strives to stay ahead of current building practices by building new homes that are 100% committed to exceed ENERGY STAR and EPA Indoor airPlus guidelines, in order to deliver homes that will last a lifetime and provide a safe and healthy living environment to all homeowners.

DJK Custom Homes has been recognized nationally by the USGBC for building homes throughout Naperville that have achieved LEED Platinum certification.

DJK Custom Homes has opened their new LEED Platinum certified model home in the Heart of Downtown Naperville at 532 S. Webster St. Naperville, IL.

"Thank you for voting us Best Builder in Naperville 3 years in a row!"





200 E. 5th Avenue, Suite 125, Naperville, IL 60563 | 630-428-3300 | grunyklaw.com

532 S. Webster St. Naperville, IL 60540 | 630-369-1953 | djkhomes.com | buildgreen@djkhomes.com

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### NORTHERN TRUST

ROGER MCDOUGAL, SENIOR MANAGING DIRECTOR

Northern Trust has always valued the personal touch, recognizing the individual needs of our clients as we provide tailored, expert advice to help them further their unique goals.

When COVID-19 shocked the world earlier this year by halting in-person meetings, Northern Trust was quickly able to leverage our robust technology platforms as we shifted to a virtual model. In addition to personal, one-on-one virtual meetings with advisors, clients benefited from an assortment of virtual events with thought leaders including health experts from Johns Hopkins and economic experts from Northern Trust, including our chief investment strategist and chief economist.

We are proud that, even in these difficult times, our clients have continued to receive the exceptional service Northern Trust has offered since its founding in Chicago in 1889.

Leading with advice, we recently launched our Northern Trust Institute to help clients confidently move forward with advice grounded in real-world outcomes. Through the Northern Trust Institute, more than 175 of the firm's top experts collaborate to analyze behavioral patterns and pinpoint the strategies that have been most effective for our clients. We curate the resulting insights around important points in clients' lives, positioning them to achieve optimal wealth outcomes while cultivating their unique passions.

Drawing from more than 130 years of experience advising wealthy families, Northern Trust today serves more than 25% of the *Forbes* 400 wealthiest Americans. Our DuPage team continues to anticipate the needs of our clients, bringing Northern Trust's expertise to each client in a way that is tailored for the current environment while remaining committed to our local communities.

We look forward to helping you navigate wealth's challenges and opportunities from our new Oakbrook Terrace office. Please contact us to learn how we can help you achieve your unique goals.





### PENNY O'BRIEN

BROKER ASSOCIATE
BAIRD & WARNER NAPERVILLE

If there's one word that consistently comes to mind regarding Baird & Warner agent Penny O'Brien, its "hustle!" In a recent review, a client of Penny's wrote, "Bottom line, we got the house because our Realtor was better than theirs!" With more than 146 Zillow reviews, Penny is the top-ranked individual agent in Naperville.

Serving the western suburbs, Penny sold more than \$29 million in real estate last year, placing her in the top 1% of all Naperville agents.

Penny is a creative and aggressive marketing strategist, a certified stager and seller representative specialist. Penny strongly believes in professional staging and offers it as a complimentary service to her clients.

Penny notes that her secret to success is listening to her clients well, molding her approach to suit their needs, and communicating with them in the way they prefer, noting that "real estate is a personality-driven business."

Penny is a certified Real Estate Negotiation Expert, landing the best price and terms for each client; and, in multiple offer situations, her broad negotiation experience helps win the home!





836 W 75th Street #112, Naperville, IL 60565 | 630-207-7001 | penny.obrien@bairdwarner.com

# KAREN **PREVITI**

OUR WAX SALON | EUROPEAN WAX CENTER

Karen Previti is proud owner of three European Wax Center locations and says now is the perfect time to try waxing and make it a part of your personal care routine. "Starting a waxing regimen in fall/winter is ideal because it takes 2-3 growth cycles to get your hair on the same cycle. Once you get into a regular waxing routine, results will last longer between reservations."

Waxing frees up time in your busy schedule! Spend less time on daily hair removal and enjoy smooth skin for weeks at a time. Waxing, once considered a luxury, is more affordable than ever. "We offer packages and flexible payment plans," says Previti, "allowing more people to feel confident and afford our luxury service". We always ensure high sanitation standards to keep guests and employees as safe as possible.

European Wax Center uses a proprietary Comfort Wax® unavailable elsewhere. The four-step process each Wax Specialist follows will prepare, protect, and pamper your skin.

Thinking about trying a wax? Your first wax at European Wax Center is free!\* Be sure to let your hair grow at least a quarter of an inch before your first visit.

\*Call 630-394-2001 for details on specific free and discounted offers or visit waxcenter.com



REVEALING BEAUTIFUL SKIN



## KIM **SCOTT**

BROKER ASSOCIATE
BAIRD & WARNER NAPERVILLE

Kim Scott is among the top 1 percent of Baird & Warner's Realtors in Naperville and Her hard work brings in anywhere from \$12 to \$18 million in sales volume per year. She has been recognized by the company with Founder's Club status and is a Certified Luxury Home Marketing Specialist. "Luxury buyers are my biggest market. A harder sale, but a very diverse business."

Having come to the U.S. from the UK and working in Chicagoland real estate for 14 years, Kim notes her biggest accomplishment is that 90 percent of her business is referrals from family and friends.

"My friends — now my family — refer me business every time, and for that I am very, very grateful," she says. "I work hard for my friends and do not find it difficult to switch from friendship to business." Besides her endearing English accent, it's Kim's personality that is a major component of what makes her so successful in the industry, "I think my clients like my energy, honesty, and the fact that I do what I say I'm going to do. I look after them the best I can, and am elated when they get to finally move into a house they love!"

FACES OF **LOCAL BUSINESS** 



Bloomingdale | Elmhurst | Naperville East | 630-394-2001 | waxcenter.com 836 W 75th Street #112, Naperville, IL 60565 | 630-484-6775 | kim.scott@bairdwarner.com

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#### RAY HORAN

**BUFF & COAT HARDWOOD FLOOR RENEWAL** 

In 2010, Ray Horan launched Buff & Coat Hardwood Floor Renewal in Naperville.

Now, the company is celebrating a successful decade of beautifying hardwood floors throughout Chicagoland.

Buff & Coat provides an affordable alternative to resanding dull, worn, scuffed and scratched hardwood floors with a dustless, odorless, done in one day process that leaves

floors beautifully renewed and protected. Full sanding and installation services are also available. The company has serviced hundreds of Naperville homes and landmarks like the Pre-Emption House at Naper Settlement and the Naperville Women's Club old stone church. Ray is active at St. Raphael in Naperville within the Knights of Columbus and is the Past Grand Knight. For a safe, free, in-home Buff & Coat estimate, call 630-689-3800 or visit buffandcoatnow.com.



630-689-3800 | buffandcoatnow.com



### KEVIN KOZOL

HOUSE CALL MUSIC LTD

When my wife and I started House Call Music, we wanted keep families at the heart of the business. I grew up in a musical house where my father played piano and I was fortunate to start lessons at 6 years old. When I play the piano and I see my two little girls dancing in the living room, it brings back so many great memories of when my dad would play for my sister and I.

Music is more important now than ever and we are here to help get you started. It's never too late! Our vision in House Call Music is to spread the joy of music and provide a community where all students can thrive and be successful.



To register, visit our website at housecallmusic.com. 815-258-5499 | kevinkozol@housecallmusic.com

## JOAN KAUFMAN

INTERIOR PLANNING & DESIGN, INC.

We convert dreams to reality. Partnering with a loyal **core** group of skilled craftspeople, to orchestrate designs and implement the vision.

"We most cherish the long-term relationships we have kept with our clients, team members and colleagues."

Since 1990, Interior Planning & Design has been creating amazing interiors that are beautiful and comfortable. Our

unique mission and focus is creating harmonious spaces using materials that are healthy for you <u>and</u> the environment! We partner with you to achieve your personal or company goals through project management and design including lighting, fabric, finishes, and furnishings.



Renew your environment - renew your life! 710 E. Ogden Ave. Suite 570, Naperville, IL 60563 Showroom/Studio: 630-848-2119 | Mobile: 630-293-0618





## LIGHT SOURCE LIGHTING

Light Source Lighting has two showrooms and a great website for any kind of lighting, ceiling fan or unique decor.

See the light, see the difference

For over 23 years their company has offered the very best in customer service, great brands from all over the world and the latest in lighting technology. Their showroom design in Plainfield and Plano is constantly changing to reflect the decor

of the day as well as what is on the horizon. The staff at Light Source Lighting can guide customers through overwhelming projects, such as new home construction or simply replacing a light. When a visit to the showroom isn't possible, the website is a great tool to inspire ideas. The staff at Light Source Lighting are just a phone call away, where helpful tips and product information is available.

LIGHT SOURCE LIGHTING

16114 S Rt 59, Plainfield, IL 60586 | 815-254-0332 12700 Route 34, Plano, IL 60545 | 630-552-0001 lightsourcelighting.com

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